

## ANDREW YULE & COMPANY LIMITED

(A Government of India Enterprise)

8, Dr. Rajendra Prasad Sarani, Kolkata-700 001

**[ Recruitment Advertisement No. 2014/4 ]**

### **THE COMPANY :**

Andrew Yule & Co. Ltd (AYCL) was the largest Managing Agency House in India with more than 55 companies under its control at one point of time during its history spanning more than 150 years. AYCL became a Government of India Enterprise in 1979. The present subscribed and paid up Capital of AYCL is Rs. 6522.77 lakhs of which Government of India holds 93.30%. AYCL, today is a multi-product, Multi Unit Company having three Operating Divisions namely, Engineering, Electrical and Tea Division and one service Division viz. General Division. Each of the Division work as a separate Profit Centre. Each Division other than General Division is headed by a General Manager with requisite independent authorities and business Plan. AYCL is observing sesquicentenary this year.

### **JOB TITLE :**

Assistant Manager (Sales) – Northern Region –  
Transformer & Automatic Voltage Regulator.

### **ELIGIBILITY CRITERIA :**

The ideal candidate should be a Graduate Engineer i.e. B.E. in Electrical from a recognized University with post qualification experience of 03 to 07 years in the field of Transformer & AVR Sales. He must be conversant with different aspects of customer relationship management and product life cycle management. While accomplishment of target is a must, management of sales force will also be a contributory area. The incumbent has to study the market and work on product positioning strategies. Age limit 35 years.

The Company reserves the right to induct suitable candidates at a higher level and age can be relaxed for exceptionally brilliant candidates.

**LOCATION :**

The selected candidate will be placed at the Northern Region. However, may be transferred anywhere in India wherever the Company is having business interest.

**COMPENSATION :**

Scale of Pay : 20,600 – 3% - 46,500

Reservation for SC/ST/OBC/minority/differently abled persons apply as per Government Rules.

The candidates working with Public Sector Enterprises, Govt. Departments, statutory corporations should apply strictly through proper channel and must enclose a No Objection Certificate while sending the Application. The No Objection Certificate may also be produced during the Interview, if not enclosed with the Application.

Interested candidates may apply to Director (Personnel) at 8, Dr. Rajendra Prasad Sarani, Kolkata-700001 within 15 (Fifteen) days from the date of publication of the advertisement. Canvassing in any form will be treated as a disqualification. The company reserves the right to reject all or any of the applications received without assigning any reason thereof.