

ANDREW YULE & COMPANY LIMITED

(A Government of India Enterprise)

8, Dr. Rajendra Prasad Sarani, Kolkata-700 001

[**Recruitment Advertisement No. 2015/2**]

THE COMPANY :

Andrew Yule & Co. Ltd (AYCL) was the largest Managing Agency House in India with more than 55 companies under its control at one point of time during its history spanning more than 150 years. AYCL became a Government of India Enterprise in 1979. The present subscribed and paid up Capital of AYCL is Rs. 6522.77 lakhs of which Government of India holds 93.30%. AYCL, today is a multi-product, Multi Unit Company having three Operating Divisions namely, Engineering, Electrical and Tea Division and one service Division viz. General Division. Each of the Division work as a separate Profit Centre. Each Division other than General Division is headed by a General Manager with requisite independent authorities and business Plan.

JOB TITLE :

DEPUTY GENERAL MANAGER (SALES & MARKETING)

ELIGIBILITY CRITERIA :

The ideal candidate should be a Graduate Engineer (Mechanical) from a recognised University with 15 to 18 years post qualification experience in field of sales and marketing of Industrial Fans in different segments of the industry.

The incumbent should be well conversant with application engineering related to Industrial Fans with a sound knowledge of Industrial Fan business opportunities in the country. He should also have a reasonable a good level of contact in the Industry. He will be responsible for accomplishment of targets with respect to order booking & sales and will be supported by a team of experienced qualified engineers. The candidate should have adequate knowledge of customer relationship management. Experience in the field of Air Pollution Control equipment like ESP, Bag Filters etc. will be considered as an added advantage. Age limit 45 years.

LOCATION :

The selected candidate will be placed at the Engineering Division. However, may be transferred anywhere in India wherever the Company is having business interest.

COMPENSATION :

Pay Scale - 36,600-3%-62,000

Reservation for SC/ST/OBC/minority/differently abled persons apply as per Government Rules.

The candidates working with Public Sector Enterprises, Govt. Departments, statutory corporations should apply strictly through proper channel and must enclose a No Objection Certificate while sending the Application. The No Objection Certificate may also be produced during the Interview, if not enclosed with the Application.

Interested candidates may apply to Director (Personnel) at 8, Dr. Rajendra Prasad Sarani, Kolkata-700001 within 15 (Fifteen) days from the date of publication of the advertisement. Canvassing in any form will be treated as a disqualification. The company reserves the right to reject all or any of the applications received without assigning any reason thereof.